

SUPERHOG

Sales and Account Management Intern – Barcelona

About us

SUPERHOG is the leading global Risk Management toolkit for the vacation rental industry and wider peer to peer economy. We support a growing eco-system of hosts, property managers, booking platforms and guests with the tools to make their sharing activity safer, which include facial recognition and ID cross-referencing and database software, alongside damage protection and deposit products. Our goal is to remove bad actors from the peer-to-peer space and make transactions safer, to help enable its growth.

What you will do:

You will support the team here at SUPERHOG:

- Contacting customers regarding their existing accounts
- Identifying and targeting potential new customers
- Organising sales call for the senior team
- Dealing with incoming enquiries from potential new customers
- Account management

What you will learn:

- Time management
- Sales techniques and skills
- Account management
- Willingness to learn about or existing knowledge of the vacation rental industry
- Basic CRM skills

We find that searching for and nurturing talent this way is a highly effective way for us to find the very best candidates. There is no guarantee of a work opportunity at the end of this internship, but both of us at the very least should walk away having had a quality and enjoyable experience.

www.superhog.com

Information, timings, duration & location:

- Start date: ASAP
- Full time (initially a 6-month contract)
- Salary negotiable on experience
- This position is based in Barcelona

Diversity and inclusion

SUPERHOG is committed to bringing together humans from different backgrounds and perspectives, providing employees with a safe and welcoming work environment free of discrimination and harassment. We strive to create a diverse & inclusive environment where everyone can thrive, feel a sense of belonging, and do impactful work together.

As an equal opportunity employer, we prohibit any unlawful discrimination against a job applicant on the basis of their race, colour, religion, gender, gender identity, gender expression, sexual orientation, national origin, family or parental status, disability, age, veteran status, or any other status protected by the laws or regulations in the locations where we operate.

How to apply

If you're excited by the idea of seeing yourself in this role at SUPERHOG, please send a copy of your CV and a cover letter that best expresses your interest to jobs@superhog.com

www.superhog.com